

Gatewood's Classroom Myers-Briggs Results

What does it all mean?:
Putting Your Four Letters to Work

E--Extraverting	I--Introverting (how we focus our attention)
S--Sensing	N--iNtuiting (how we receive information)
T--Thinking	F--Feeling (how we evaluate information)
J--Judging	P--Perceiving (how we choose to live)

Duty Seekers: *The SJ Temperament*

In general, SJs are motivated by a need to be useful and of service. They like doing things in the standard way, valuing traditions, customs, and systems. They are responsible to the social group to which they belong--whether the family, the workplace, or the community.

ESTJ

Personality: Outgoing, energetic, and dependable. Efficient, organized, and decisive. Likes administrating and being in charge. Excellent at organizing and deciding policies and procedures. Assertive, out-spoken, and direct. Focuses on solving problems. Responsible, hardworking, and goal-oriented. Consistent, pragmatic, and logical.

Occupation: Administrator, Attorney, Auditor, Bank Officer, Computer Programmer, Construction Worker, Dentist, Electrician, Engineer, Financial, Manager, General Contractor, Government Worker, Insurance Agent, Manager, Mechanic, Military Personnel, Physician, Police Officer, Real-Estate Broker, Sales Representative, Stockbroker, Supervisor, Teacher.

ESFJ

Personality: Enthusiastic, sociable, and engaging. Likes to be needed and appreciated. Personable, sympathetic, and cooperative. Likes being helpful. Active in service organizations. Trustworthy, loyal, and responsible. Values harmony and shows love in practical ways.

Occupation: Banker, Bookkeeper, Caterer, Cleaning Service Worker, Coach, Counselor, Dental or Medical Assistant, Flight Attendant, Hairstylist, Health Care Worker, Human Resources Trainer, Interior Decorator, Merchandise Planner, Nurse, Office Manager, Physical Therapist, Real-Estate Agent, Religious Worker, Restaurant Worker, Retail Salesperson, Secretary, Social Worker, Speech Pathologist, Teacher, Telemarketer.

ISTJ

Personality: Reserved, persevering, loyal, and careful. Systematic, organized, and focused on facts. Hardworking, thorough, and task-oriented. Realistic, pragmatic, and trustworthy. Honors commitments. Does what is "right" and expects the same from others. Calm and consistent in crisis.

Occupation: Accountant, Administrator, Auditor, Banker, Cleaning Service Worker, Computer Programmer, Construction Worker, Contractor, Dentist, Detective Electrician,

Engineer, Government Worker, Insurance Agent, Lawyer, Librarian, Manager, Mechanic, Medical Technician, Military Personnel, Optician, Optometrist, Paralegal, Pharmacist, Physician, Police Officer, Stockbroker, Teacher, Technician, Underwriter.

ISFJ

Personality: Conscientious, trustworthy, and cooperative. Loyal, dependable, and self-disciplined. Possesses a strong work ethic. Completes tasks on time. Has an excellent memory for details. Friendly, thoughtful, and reserved. Works behind the scenes when helping others. Modest and unassuming. Warm, tactful, and gentle.

Occupation: Bookkeeper, Clerical Supervisor, Computer Operator, Counselor, Curator, Dental Hygienist, Dietitian, Health Service Worker, Household Worker, Librarian, Medical Assistant, Nurse, Office Manager, Optician, Paralegal, Pharmacist, Physical Therapist, Probation Officer, Religious Educator, Respiratory Therapist, Retail Owner, Secretary, Social Worker, Speech Pathologist, Teacher, Veterinarian.

Action Seekers: The SP Temperament

In general, SPs are motivated by a need for freedom and action. They value life and enjoy living for the present.

ESTP

Personality: Likes risk, challenge, and adventure. Energetic and busy. Lives life to the fullest. Alert, confident, and persuasive. At times, outrageous, direct, and impulsive. Competent and resourceful. Responds well to crisis. Realistic, pragmatic, and matter-of-fact. Skillful negotiator.

Occupation: Attorney, Carpenter, Coach, Computer Systems Analyst, Construction Worker, Contractor, Detective, Emergency Medical Technician, Engineer, Entrepreneur, Farmer, Firefighter, Management Consultant, Mechanic, Military Personnel, Paramedic, Performer, Police Officer, Professional Athlete, Real-Estate Agent, Sales Representative, Stockbroker, Technician, Transportation Operative.

ESFP

Personality: Caring, generous, and cooperative. Enjoys helping others. Friendly, gregarious, energetic, vivacious, and charming. The life of the party. Tolerant and accepting of others. Possesses common sense. Accentuates the positive. Enjoys new experiences. Has zest for life.

Occupation: Animal Groomer/Trainer, Coach, Designer, Dietitian/Nutritionist, Fitness Instructor, Flight Attendant, Fund-Raiser, Medical Assistant, Merchandise Planner, Musician, Nurse, Occupational Therapist, Performer, Physical Therapist, Police Officer, Professional Athlete, Public Relations Specialist, Real-Estate Agent, Recreation Worker, Salesperson, Social Worker, Special Events Coordinator, Teacher, Transportation Operative, Travel Agent, Veterinarian.

ISTP

Personality: Prefers action to conversation. Likes adventure and challenge. Handles crisis well. Enjoys working with tools and machines. Likes hands-on activities. Resourceful, independent, and self-determined. Logical, realistic, and practical.

Reserved and detached. Storehouse of information and facts. Curious observer.

Occupation: Auditor, Carpenter, Coach, Computer Programmer, Construction Worker, Dental/Medical Assistant, Economist, Electrical Technician, Engineer, Farmer, Firefighter, Marine Biologist, Mechanic, Military Personnel, Paralegal, Paramedic, Police Officer, Private Investigator, Repairman, Securities Analyst, Steelworker, Surveyor, Technician, Transportation Operative.

ISFP

Personality: Gentle, loyal, and compassionate. Reserved and unassuming. Quietly helps others. Patient, accepting, and nonjudgmental. Live-and-let-live attitude. Sensitive to conflicts and disagreement. Does not wish to dominate or control others.

Occupation: Artist, Beautician, Botanist, Carpenter, Clerical Worker, Computer Operator, Counselor, Dancer, Dental/Medical Assistant, Designer, Dietitian/Nutritionist, Factory Worker, food Service Worker, Forester, Gardener, Geologist, Marine Biologist, Mechanic, Nurse, Occupational Therapist, Optician, Physical Therapist, Police Officer, Recreation Leader, Secretary, Teacher, Veterinarian.

Knowledge Seekers: The NT Temperament

In general, NTs are motivated by the need to understand the surrounding world. They value competency and the powers of the mind.

ENTJ

Personality: Confident leader who likes to be in charge. Decisive and ambitious. Likes intellectual exchange. Ingenious and resourceful in solving complex problems. Innovative, analytical, and logical. Self-determined and independent. Aspires to be the best.

Occupation: Administrator, Bank Manager, Business Manager, Computer Specialist, Consultant, Corporate Team Trainer, Curriculum Designer, Economist, Engineer, Environmental Planner, Financial Planner, Health/Education Consultant, Labor Relations Worker, Lawyer, Manager, Marketer, Physician, Psychologist, Research and Development Specialist, Researcher, Scientist, Stockbroker, Systems Analyst.

ENTP

Personality: Thrives on challenge and debate. Enthusiastic, charming, gregarious, and witty. Values freedom and independence. Innovative, enterprising, and resourceful. Spontaneous and impulsive. Risk-taker and outspoken. Inquisitive and curious.

Occupation: Actor, Advertising Director, Attorney, Computer Analyst, Corporate/Team Trainer, Engineer, Entrepreneur, Financial Planner, Inventor, Marketer, Mortgage Broker, Physician, Psychologist, Public Relations Worker, Public Speaker, Real-Estate Developer, Research and Development Specialist, Salesperson, Social Scientist, Professor, Writer.

INTJ

Personality: Independent and individualistic. Great insight and vision. Skilled in creating theories and systems. Drives self and others toward goals and self-improvement. Ingenious and creative problem-solver. Organized and determined. Responsible,

reserved, and private.

Occupation: Administrator, Archaeologist, Architect, Astronomer, Attorney, Computer Programmer/Analyst, Consultant, Designer, Economist, Engineer, Inventor, Investment/Business Analyst, Management Consultant, Mathematician, Mortgage Broker, Photographer, Physician, Psychiatrist, Psychologist, Researcher, Scientist, Social Scientist, Stockbroker, Professor, Writer.

INTP

Personality: Analytical and brilliant. Conceptual problem-solver and original thinker. Idiosyncratic and nonconforming. Values precision in thought and language. Notices inconsistencies, contradictions, and flaws in the thinking of others. Independent, curious, and insightful. Private, aloof, and introspective.

Occupation: Archaeologist, Architect, Artist, Astronomer, Attorney, Biologist, Chemist, computer Analyst/Programmer, Engineer, Financial Planner, Graphic Designer, Historian, Inventor, Mathematician, Musician, Philosopher, Photographer, Physician, Psychiatrist, Psychologist, Researcher, Scientist, Professor, Writer.

Ideal Seekers: The NF Temperament

In general, NFs are motivated by a need to understand themselves and others. They value authenticity and integrity. They strive for an ideal world.

ENFJ

Personality: Friendly, charming, and enthusiastic. Socially active. Persuasive speaker and charismatic leader. Inspires and motivates others. Empathetic, warm, helpful, and supportive. Idealizes people and relationships. Responsible, conscientious, and goal-oriented. Diplomatic promoter of harmony.

Occupation: Actor, Administrator, Advertising, Clergy, Corporate/Team Trainer, Designer, Dietitian/Nutritionist, Fund-Raiser, Holistic Health Practitioner, Motivational Speaker, Organizational Development Consultant, Performer, Physical Therapist, Psychologist/Therapist, Public Relations Specialist, Recruiter, Religious Educator, Resource Development Specialist, Sales Representative, Social Worker, Speech Pathologist, Teacher, Vocational Counselor, Writer/Editor.

ENFP

Personality: Warm-spirited, helpful, accepting, and compassionate. Enthusiastic, creative, spontaneous, positive, and fun-loving. Full of ideas. Values freedom and autonomy. Individualistic, insightful, and perceptive. Good communicator.

Occupation: Actor, Advertising Director, Artist, Clergy, Conference Planner, Consultant, Corporate/Team Trainer, Entertainer, Entrepreneur, Food and Personal Services, Holistic Health Practitioner, Human Resource Development Specialist, Interior Decorator, Journalist, Marketer, Media Specialist, Mediator, Motivational Speaker, Psychotherapist, Public Relations Worker, Recruiter, Religious Educator, Sales, Small Business Owner, Teacher, Writer.

INFJ

Personality: Sensitive, deep, and mystical. Single-minded about personal values and

convictions. Values personal integrity. Possesses rich inner life. Creative, original, and idealistic. Reserved, gentle, and compassionate. Enjoys solitude yet has a strong need for harmony. Conscientious, determined, and persevering.

Occupation: Architect, Artist, Clergy, Consultant, Designer, Dietitian/Nutritionist, Editor, Health Care Administrator, Holistic Health Practitioner, Interpreter/Translator, Librarian, Media Specialist, Musician/Composer, Occupational Therapist, Philosopher, Physician, Program Designer, Psychotherapist, Religious Educator, Researcher, Scientist, Social Scientist, Speech Pathologist, Teacher/Professor, Writer.

INFP

Personality: Devoted, compassionate, gentle, and open-minded. Dislikes rules, orders, schedules, and deadline. Likes learning. Has passionate convictions. Drives for ideals. Sets high standards for self. Idealistic, sensitive, and creative. Reserved and contemplative.

Occupation: Actor, Architect, Artist, Composer, Consultant, Editor, Holistic Health Practitioner, Interpreter/Translator, Journalist, Librarian, Massage Therapist, Musician, Occupational Therapist, Photographer, Psychotherapist, Religious Educator, Researcher, Scientist, Social Scientist, Speech Pathologist, Teacher, Writer.

Source:

Baron, Renee. *What Type Am I?: Discover Who You Really Are*. New York: Penguin, 1998.